|  |  |  |  |
| --- | --- | --- | --- |
| **Upfront/ Installation** | **Hardware (One-time)** | **Software (Monthly)** | **Payment Processing** |
| $ | $ | $ |  |

# POS Demo Information:

System Name:

Demo Date:

Sales Representative: Contact Info:

# Our Must-have Features:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Included free** | **Included for a fee** | **Requires integration** | **Not available** |
| Feature 1: |  |  |  |  |
| Feature 2: |  |  |  |  |
| Feature 3: |  |  |  |  |
| Feature 4 |  |  |  |  |
| Feature 5: |  |  |  |  |

 Does the POS ﬁt in our budget?

 Yes  No

 Does it include our must have features?

 Yes  No

 Does the POS integrate with other software we already use?

 Yes  No

 Does it offer additional attractive features we hadn’t thought about?

 Yes  No

 Can it grow with our business if our needs change?  Yes  No

 Are there installation or implementation fees?

 Yes  No

 What is the lead time for installation?

 Free Trial

(length: )  Table management

 Coursing

 Seat numbers

 Pre-authorized tabs  Check splitting

 Re-open closed checks

 Handheld order and payment devices

 Ofﬂine payments

 Speed order screens  Forced/ unforced

modiﬁers

 Combo building

 Delivery management

 Digital receipts  Digital signatures

 Ofﬂine functionality  Ingredient-level

inventory

 Recipe database  Vendor

Management
 Purchase order

management

 Physical count app  Time clock

 Employee scheduling

PTO tracking

 Payroll integration  Tip pool

management

 Templated reports  Customizable

reports

 Reporting app

 Detailed analytics  Forecasting tools  Digital Manager log  Email/ text

marketing Loyalty

 Customer support hours:

Online ordering Enforced clock-ins

# Businesses that use this POS:

|  |  |
| --- | --- |
| Business name: Owner/ Manager: Contact info: | Comments: |
| Business name: Owner/ Manager: Contact info: | Comments: |
| Business name: Owner/ Manager: Contact info: | Comments: |

**Final Decision:**

 Estimate Received (Date: )  Is this system our ﬁnal selection, or a pass?

 Final Selection  Pass

 Contact Sales Representative with ﬁnal decision