

1. Name the Players of the Transaction

Create a spreadsheet with contact information for all parties involved in the transaction:

ROLE	NAME(S)	PHONE NUMBER	EMAIL ADDRESS	MAILING ADDRESS
Seller(s))				
Buyer(s)				
Seller's Agent				
Buyer's Agent				
Transaction Coordinator				
Lender/Loan Officer				
Title Company				
Escrow Company/Officer				
Buyer's Attorney				
Seller's Attorney				
Accountant				
Inspector				
Insurance Agent				
(Other)				

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- 2. Cr	'eate a	Transactior	n Limelin	е

Could include any of the below or more (depending on your state requirements and transaction) with dates to complete:

(Date) Contract acceptance	(Date) Renegotiate offer
(Date) Down payment/earnest	(Date) Repairs complete
money received by seller	(Date) Loan (or finance) contingency
Date) Hire attorney	(Date) Final walkthrough
(Date) Title search	(Date) Closing date
(Date) Appraisal contingency	(Date) closing date
(Date) Inspection contingency	



	(Date) Inspection date
	(Date) Reviewed inspection report
	(Date) Submit request for repairs (if applicable)
	(Date) Renegotitate terms (if applicable)
	(Date) Repairs complete (if applicable)
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4. CI	osing Documents
	Closing date confirmed
	All documents submitted
	Reviewed seller's estimate with seller
	Valid photo ID and additional documents to bring to closing
	Wire instructions or account number for funds
	Schedule call with lender to discuss final payoff amount
5. M	
	Schedule call with lender to discuss final payoff amount
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	Schedule call with lender to discuss final payoff amount Iove Out & Prepare for Final Walkthrough Ide contact information for the following vendors (to cancel or arrange service)
	Schedule call with lender to discuss final payoff amount love Out & Prepare for Final Walkthrough de contact information for the following vendors (to cancel or arrange service) Water
	Schedule call with lender to discuss final payoff amount Iove Out & Prepare for Final Walkthrough Ide contact information for the following vendors (to cancel or arrange service) Water Garbage
	Schedule call with lender to discuss final payoff amount love Out & Prepare for Final Walkthrough de contact information for the following vendors (to cancel or arrange service) Water Garbage Electricity
	Schedule call with lender to discuss final payoff amount love Out & Prepare for Final Walkthrough de contact information for the following vendors (to cancel or arrange service) Water Garbage Electricity Gas
	Schedule call with lender to discuss final payoff amount love Out & Prepare for Final Walkthrough de contact information for the following vendors (to cancel or arrange service) Water Garbage Electricity Gas Cable/Internet



6. F	inal Walkthrough
	Final walkthrough scheduled (Date)
Che	ck the following items with the buyer's agent during the final walkthrough:
	Appliances (washer/dryer, dishwasher, oven, microwave, refrigerator, etc.)
	Plumbing (run water in bathrooms, kitchen, flush toilets, etc.)
	Heating/cooling system (check the heat and air conditioning, if applicable)
	Electric (check all light switches, test outlets)
	Safety features (fire alarm, carbon monoxide detectors, house alarm)
	General cleanliness (personal property removed)
	No property damages
	Personal property written into the contract for buyers to keep is accounted for
7. C	losing & Presenting Keys
	Leave all remotes, manuals, alarm codes, etc. in a specific drawer in the house
	All services (electric, cable/internet, etc.) turned off
	Review final seller's estimate
	Hand over keys to the buyers
	Remove listing from advertising sites
	Purchase closing gift for sellers